OFFICE USE ONLY

Perpetual WEALTHFOCUS

Perpetual WealthFocus Investments – Perpetual Series

Product Disclosure Statement No. 3 dated 5 December 2005

Perpetual Investment Management Limited ABN 18 000 866 535 AFSL 234426

Application for additional investments and features form

Please indicate your reason for completing an application form.

☐ **I am/We are making an additional investment and/or adding a feature to my existing Perpetual WealthFocus Investments – Perpetual Series account.** Please complete pages 1-5 of this form in black ink, using block letters.

☐ **I am/We are applying for a new investment in Perpetual WealthFocus Investments – Perpetual Series.** Please go to page 45 in this Features Booklet and complete pages 1-7 of the 'Application form' used for new investments.

1. Investor details (must be completed)

Investor ID   Account ID

Account name

2. Distribution and withdrawal account details (must be completed)

Important: This section relates to distributions and withdrawals only. To add a savings plan or change an existing savings plan, you must complete Section 4.

Please tick a box below to indicate how you would like your distributions paid. **If no selection is made, reinvestment will be assumed.**

☐ Reinvest ☐ Pay to my/our account in Perpetual's Cash Fund ☐ Pay to my/our nominated account (complete account details below)

These account details are for the account into which you would like distributions and withdrawals paid. **Must be an Australian bank, building society or credit union account.**

Financial institution

Branch

Account name

Branch number (BSB) –   Account number

3. Additional investment information (must be completed)

The minimum investment in the Fund is $1,000 per Fund. Please make cheque payable to **'PIML – PWI – [insert name(s) of applicant(s)]'**.

I/We would like to have my/our additional investment invested according to my/our investment strategy: ☐ Yes ☐ No

See 'Investment strategy' on page 12 of this Features Booklet for more details. Alternatively, select an allocation in the additional investments column below.

Funds	Short code	Additional investments	Savings plan (if applicable)	Dollar cost averaging plan[1] (if applicable)	Investment strategy[2] (BPAY & auto-rebalancing)
Cash		**Amount or %**	**Amount**	**%**	**%**
Perpetual's Cash	PIICSH			N/A	
Mortgages		**Amount or %**	**Amount**	**%**	**%**
Perpetual's Mortgage	PIIMGT				
Income		**Amount or %**	**Amount**	**%**	**%**
Perpetual's Diversified Income	PIIDIN				

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3. Additional investment information (must be completed) continued

Funds	Short code	Additional investments	Savings plan (if applicable)	Dollar cost averaging plan[1] (if applicable)	Investment strategy[2] (BPAY & auto-rebalancing)
Property		**Amount or %**	**Amount**	**%**	**%**
Perpetual's Property Securities	PIIJFP				
Perpetual's Property Income	PIIJPI				
Australian Shares		**Amount or %**	**Amount**	**%**	**%**
Perpetual's Australian Share	PIIASF				
Perpetual's Concentrated Equity	PIICEF				
Perpetual's Industrial Share	ISF				
Perpetual's SHARE-PLUS	PIISPF				
Quantitative Investments Alpha Share	PMRQIF				
Perpetual's Smaller Companies	PSCF				
Perpetual's Ethical SRI	PIISRF				
Perpetual's Geared Australian	PIIGAF				
International Shares		**Amount or %**	**Amount**	**%**	**%**
Perpetual's International Share	PISF				
Conservative		**Amount or %**	**Amount**	**%**	**%**
Perpetual's Conservative Growth	PIICON				
Balanced		**Amount or %**	**Amount**	**%**	**%**
Perpetual's Diversified Growth	PDGF				
Growth		**Amount or %**	**Amount**	**%**	**%**
Perpetual's Balanced Growth	PBGF				
Perpetual's Split Growth	PSGF				
Total				**100%**	**100%**

1. If you request to have the dollar cost averaging plan, it will be invested according to your nominated allocation.
2. The investment strategy is only applicable for additional investments (cheques and BPAY) and if you have selected the auto-rebalancing feature. If you make an additional investment by BPAY, it will be invested according to your investment strategy. If you request to have your investment auto-rebalanced, it will be rebalanced according to your investment strategy. If you do not complete the investment strategy above, your investment strategy will be set according to the initial investments above, or any subsequent written instruction we receive from you.

4. Savings plan (optional) – see 'Regular investment' on page 12 of this Features Booklet for more details

The minimum savings plan regular contribution is $100 per Fund. You must make the minimum initial investment in an Fund by cheque to be able to set up a savings plan for that Fund, unless you have already done so and your current balance exceeds the minimum initial investment amount. If no frequency is selected, we will make investments monthly.

I/We would like to set up a savings plan: ☐ Yes ☐ No

Amount $ ______ per nominated frequency, debited from the below nominated account

Frequency: I/We would like to make contributions ☐ Fortnightly ☐ Monthly ☐ Quarterly

4. Savings plan (optional) continued – see 'Regular investment' on page 12 of this Features Booklet for more details

I/We request and authorise Perpetual Investment Management Limited, Debit User Identification Number 181222 to arrange for any amount Perpetual Investment Management Limited may debit or charge me/us to be debited through the Bulk Electronic Clearing System from an account held at the financial institution identified below, subject to the terms and conditions of the Direct Debit Request Service Agreement on pages 33-34. If no frequency is selected, we will make investments monthly.

Financial institution

Branch

Account name

Branch number (BSB) – Account number

All account signatories must sign below:

Signature of account holder A Date / /

Signature of account holder B Date / /

COMPANY SEAL

5. Dollar cost averaging plan and auto-rebalancing (optional) – select A or B

Please note that you cannot elect to have both a dollar cost averaging plan and auto-rebalancing feature.

A. Dollar cost averaging plan – see 'Dollar cost averaging plan' on pages 13-14 of this Features Booklet

The minimum dollar cost averaging plan regular switch is $100 per Fund. You must make the minimum initial investment in Perpetual's Cash Fund by cheque in order to set up a dollar cost averaging plan, unless you have already done so and your current balance exceeds the minimum initial investment amount.

Amount $ per nominated frequency, switched out of Perpetual's Cash Fund to your nominated allocation (Section 3 of this form)

Frequency: I/We would like to make switches ☐ Fortnightly ☐ Monthly ☐ Quarterly

If you do not make a selection the default will be monthly.

OR B. Auto-rebalancing – see 'Auto-rebalancing' on pages 14-15 of this Features Booklet

I/We would like to have my/our investment automatically rebalanced to my/our investment strategy.

☐ Yes (You must complete the 'Investment strategy' column in Section 3) ☐ No Frequency: ☐ Quarterly ☐ Half yearly ☐ Yearly

If no selection is made, 'no' will be assumed. If no frequency is selected 'quarterly' will be assumed.

6. BPAY (optional) – see 'By BPAY' on page 12 of this Features Booklet

I/We would like to receive a Customer Reference Number (CRN) for making additional investments via BPAY:

☐ Yes (You must complete the 'Investment strategy' column in Section 3) ☐ No

If no selection is made, 'no' will be assumed.

7. Declaration and applicant signature(s) (must be completed)

I/We have read and understood the attached Product Disclosure Statement (PDS) for Perpetual WealthFocus Investments – Perpetual Series and agree to be bound by the provisions of the Fund's constitutions (as amended) and any other additional restrictions contained in the PDS.

I/We acknowledge that Perpetual will hold personal information about me/us and will disclose this information to my/our financial adviser (whose details appear on page 5 of this form) in relation to the investment described in this form. I/We acknowledge that Perpetual will cease to disclose this personal information if I/we notify Perpetual that the financial adviser named on page 5 no longer acts on my/our behalf.

I/We agree to receive ongoing investor information including PDS information, confirmations of transactions, periodic reporting, ongoing disclosure of material changes and significant events and additional information as applicable, that can be sent to an email address that I/we provide to you (and/or through the Perpetual website).

7. Declaration and applicant signature(s) (must be completed) continued

☐ I/We do not authorise the financial adviser, whose name appears in the 'Adviser Use Only' section to have access to information held by Perpetual in relation to my investment. (If no selection is made, your financial adviser will be provided with information on your investment.)

Signature ______ Date __ / __ / __

COMPANY SEAL

Full name ______

Capacity ☐ Sole Director ☐ Director ☐ Secretary (company investments only)

Signature ______ Date __ / __ / __

Full name ______

Capacity ☐ Director ☐ Secretary (company investments only)

Please read 'Important notes' below.

Important notes

- Receipt of additional investments: Applicants for additional investments received and accepted by Perpetual by 3.00pm (Sydney time) on any Business Day[1] generally will be processed at that day's applicable entry price. Additional applications received and accepted after 3.00pm will generally be processed using the entry price applicable on the next Business Day[1].
- Accounts in joint names must be signed by all parties.
- Applications (and withdrawals) by companies must be signed by an authorised representative or in accordance with the company's constitution or under power of attorney.
- In relation to trust investors – only the trustee has rights and obligations under the Funds.
- If signed under power of attorney, the attorney hereby certifies that he or she has not received notice of revocation of that power. The power of attorney, or a certified copy, must be sent to Perpetual, if not previously provided.
- For enquiries or a copy of the current PDS, call Perpetual Investments toll free on 1800 022 033 (NZ 0800 442 261) during business hours (Sydney time); visit www.perpetual.com.au or email investments@perpetual.com.au

1. Being a day other than Saturday, Sunday, or bank or public holiday in NSW.

Lodging your application form

Please forward your completed form and cheque to your financial adviser or deliver to Perpetual's Sydney office. Alternatively, you can post the form and cheque to the address below. (No stamp required if posted in Australia.)

Reply Paid 4171
Perpetual WealthFocus Investments
GPO Box 4171
Sydney NSW 2001
Australia

Perpetual WEALTHFOUCS

Perpetual WealthFocus Investments – Perpetual Series

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Adviser use only

Please nominate the contribution fee to be charged to the client:

Nominated contribution fee ☐ 0% ☐ 1% ☐ 2% ☐ 3% ☐ 4% ☐ 4.5% ☐ . ☐☐ Other % (must be less than 4.5%)

If no selection is made, a 4.5% contribution fee will be assumed.

Savings plan nominated contribution fee ☐ 0% ☐ 1% ☐ 2% ☐ 3% ☐ 4% ☐ 4.5% ☐ . ☐☐ Other % (must be less than 4.5%)

If no selection is made, a 4.5% savings plan contribution fee will be assumed.

Adviser Service Fee (Australian advisers only):

I agree that Perpetual will provide a service to me by providing a GST Tax Invoice to the applicant on my behalf each time the Adviser Service Fee is deducted from the applicant's account.

Ongoing remuneration:

To rebate all or part of your ongoing commission, please nominate the percentage to be rebated (100% = full rebate to investor). Please note that the ongoing Commission Rebate is only available to non-GST registered investors and clients who have provided Perpetual with their TFN. In addition, please be aware that the Ongoing Commission Rebate constitutes taxable income for the investor.

☐☐☐ . ☐☐ % (0% to 100%)

Name of adviser

Postal address

Suburb State Postcode

Phone (business hours) Mobile

Email

[1] Perpetual Adviser ID OR

[2] Dealer group AND

b. Dealer branch*

*City or suburb of the dealer group office you operate through

ADVISER STAMP

Adviser signature Date / /

InvestmentLink information

IL GN ☐☐☐ / ☐☐☐ / ☐ (Group)

IL AN ☐☐☐ / ☐☐☐ / ☐ (Adviser)

IL CN ☐☐☐☐ / ☐☐☐☐ / ☐ (Client)