Perpetual

Perpetual WealthFocus Investment Advantage
Product Disclosure Statement
Issue number 2 dated 2 October 2009
Perpetual Investment Management Limited ABN 18 000 866 535 AFSL 234426

Additional investments and features form

Please complete this form using BLACK INK and print well within the boxes in CAPITAL LETTERS. Mark appropriate boxes with a cross like the following ☒. Start at the left of each answer space and leave a gap between words.

Please ensure this form is fully complete and all required documentation is provided to either your financial adviser or us, so we can process your application.

1. Investment details

client number ☐☐☐☐☐☐☐☐☐☐☐ existing account number ☐☐☐☐☐☐☐☐☐☐☐

Please create a new account number for this investment ☐

2. Payment details

how much would you like to invest? $

How will this investment be made? **NOTE:** Cash is not accepted.

BPAY ☐ we will send you a customer reference number (CRN) once we receive your application form

cheque ☐ make cheque payable to **PIML-PICF – [insert name(s) of applicant(s)]**

direct debit ☐ we will debit your bank account nominated in section 6 as bank account 1. I/We acknowledge and accept the terms and conditions of direct debit which forms part of the PDS and is available at www.perpetual.com.au

3. Authorised representative

Would you like to appoint an authorised representative? Before appointing an authorised representative, refer to page 18 for more details.

no ☐ please go to section 4

yes please complete the details below.
I have read the terms and conditions associated with appointing an authorised representative available on page 24.

Online Account Access for my authorised representative

☐ view and transact (default) or ☐ view only or ☐ no access

authorised representative details:

first name(s)

last name

signature of authorised representative date ☐☐ / ☐☐ / ☐☐☐☐

4. Features

Indicate which optional features you would like applied to your account		Frequency (if applicable)
Savings plan refer to page 14 for details	yes ☐	fortnightly ☐ monthly (default) ☐ quarterly ☐
Dollar cost averaging plan refer to page 16 for details **Note: you cannot select both dollar cost averaging and auto-rebalancing for the same account.**	yes ☐ $ ______ per frequency	fortnightly ☐ monthly (default) ☐ quarterly ☐
Auto-rebalancing refer to page 16 for details **Note: you cannot select both a dollar cost averaging plan and auto-rebalancing for the same account.**	yes ☐	quarterly (default) ☐ half-yearly ☐ yearly ☐
BPAY for additional investments refer to page 14 for details	yes (default) ☐ no ☐	n/a
Regular withdrawal plan refer to page 17 for details	yes ☐	monthly ☐ quarterly ☐ half-yearly ☐ yearly (default) ☐
Phone withdrawal facility refer to page 17 for details	yes ☐	n/a
Investor Online Account Access refer to page 18 for details	view & transact (default) ☐ view only ☐	n/a
Adviser Online Account Access refer to page 18 for details Note: your adviser can access information about your account online	view & transact (default) ☐ view only ☐	n/a
Investment information to be sent in the mail refer to page 18 for details Note: most of your investment information is also available through Online Account Access	yes ☐	n/a
Annual financial reports to be sent in the mail refer to page 22 for details Note: annual financial reports are also available on our website	yes ☐ no (default) ☐	n/a
Marketing material I/We would like to be informed about Perpetual's products, services and offers	yes ☐ no (default) ☐	n/a

- For each optional feature you have selected, please ensure you have read and understood the relevant section in the PDS for that optional feature.
- If you have nominated an optional feature above, please ensure you fill out the relevant columns in the table in **section** 5 completely.

5. Investment allocation **The minimum investment is $2,000 per Investment Option or $1,000 per Investment Option if you're starting a savings plan.**

I/We would like to have my/our additional investment invested according to my/our investment strategy yes ☐ no ☐

Investment Option	short code	Initial investment	savings plan or withdrawal plan	dollar cost averaging plan OR investment strategy (BPAY & auto-rebalancing)	distributions (indicate a preference with an X). If no selection is made, reinvest will be assumed		
		$ or %	$	(remember to identify which feature you want in section 4) %	reinvest	Perpetual Cash	bank account 1
Cash							
Perpetual Cash	ICCA						
Fixed income							
BlackRock Monthly Income	PICMER						
Credit Suisse Global Income	PICCSG						
ING Diversified Fixed Interest	PICNGI						
Macquarie Income Opportunities	PICUBY						
Perpetual Diversified Income	PICDIN						
Schroder Fixed Income	PICDAB						
Vanguard Australian Fixed Interest Index	PICVGY						
Property							
AMP Capital Global Property Securities	PICAMG						
Barclays Property Securities Index	PICBPS						
BT Property Securities	PICHSP						
Perpetual Property Income	PICJPI						
Perpetual Property Securities	ICPS						
RREEF Global Property Securities	PICRGP						
Vanguard Australian Property Securities Index	PICVGP						
Infrastructure							
Goldman Sachs JBWere Australian Infrastructure	PICJBW						
Lazard Global Listed Infrastructure	PICLGL						
Australian shares							
Advance Imputation	PICADA						
All Star IAM Australian Share	PICASA						

5. Investment allocation (continued)

Investment Option	short code	Initial investment	savings plan or withdrawal plan	dollar cost averaging plan OR investment strategy (BPAY & auto-rebalancing)	distributions (indicate a preference with an X). If no selection is made, reinvest will be assumed		
		$ or %	$	(remember to identify which feature you want in section 4) %	reinvest	Perpetual Cash	bank account 1
AMP Capital Sustainable Share	PICAMA						
Ausbil Australian Active Equity	PICUBA						
Ausbil Australian Emerging Leaders	PICELF						
Barclays Australian Share	PICBGA						
BT Australian Share	PICBTA						
Challenger Australian Share	PICCHA						
Fidelity Australian Equities	PICFID						
Fortis Investments Australian Equity	PICAAA						
Intech Australian Shares Active	PICITA						
Investors Mutual Australian Share	PICIMA						
Investors Mutual Future Leaders	PICIMS						
Perennial Value Shares	PICVSF						
Perpetual Australian Share	ICAS						
Perpetual Concentrated Equity	PICCEF						
Perpetual Ethical SRI	PICSRF						
Perpetual Geared Australian	PICGAF						
Perpetual Industrial Share	ICIS						
Perpetual SHARE-PLUS Long-Short	PICSPF						
Perpetual Smaller Companies	ICSC						
Quantitative Investments Alpha Core	PICQIF						
Schroder Australian Equity	PICSCH						
Solaris Core Australian Equity	PICCFA						
Vanguard Australian Shares Index	PICVGA						

5. Investment allocation (continued)

Investment Option	short code	Initial investment	savings plan or withdrawal plan	dollar cost averaging plan OR investment strategy (BPAY & auto-rebalancing)	distributions (indicate a preference with an X). If no selection is made, reinvest will be assumed		
		$ or %	$	(remember to identify which feature you want in section 4) %	reinvest	Perpetual Cash	bank account 1
International shares							
Aberdeen Actively Hedged International Equities	PICCSI						
AXA Global Equity Value	PICAXI						
Barclays International Share	PICBGI						
BlackRock Global Small Cap	PICJBO						
BT International Share	PICJBI						
DWS Global Equity Thematic	PICDGT						
GMO Global Equity	PICAAI						
Intech International Shares Active (Unhedged)	PICITI						
MFS Global Equity	PICMFG						
Perpetual Global Resources	PICRAF						
Perpetual International Share	ICIT						
Platinum Asia	PICPAF						
Platinum International	PICPLI						
Premium China	PICPRC						
Schroder Global Emerging Markets	PICSCE						
Templeton Global Equity	PICUBI						
T. Rowe Price Global Equity	PICTRP						
Vanguard International Shares Index (Hedged)	PICVGI						
Walter Scott Global Equity (Hedged)	PICWSG						
Zurich Investments Global Thematic Share	PICZUG						

5. Investment allocation (continued)

Investment Option	short code	Initial investment	savings plan or withdrawal plan	dollar cost averaging plan OR investment strategy (BPAY & auto-rebalancing)	distributions (indicate a preference with an X). If no selection is made, reinvest will be assumed		
		$ or %	$	(remember to identify which feature you want in section 4) %	reinvest	Perpetual Cash	bank account 1
Diversified – conservative							
All Star Income	PICASI						
Barclays Diversified Stable	PICBGC						
Intech Conservative Growth	PICITC						
Perpetual Conservative Growth	ICCG						
UBS Defensive Investment	PICUBC						
van Eyk Blueprint – Capital Stable	PICVCS						
Diversified – balanced							
Colonial First State Balanced	PICCFB						
Intech Balanced Growth	PICITB						
Perpetual Diversified Growth	PICDGF						
Diversified – growth							
Barclays Diversified Growth	PICBGG						
BlackRock Balanced	PICUBB						
ING Managed Growth	PICING						
ING Tax Effective Income	PICINY						
Intech Growth	PICITG						
Perpetual Balanced Growth	ICBG						
Perpetual Split Growth	PICSGF						
Schroder Balanced	PICSCG						
van Eyk Blueprint – Balanced	PICVBB						
van Eyk Blueprint – High Growth	PICVHG						
New Investment Options – added after form printed							
Total		$	$	100%			

6. Bank account details

You can only nominate a bank account that is held in your name(s). By providing your bank account details in this section, you authorise Perpetual to use these details for all future transaction requests that you nominate.

Bank account 1

Complete your account details in this section if you would like us to debit or credit your bank account for applications, withdrawals and payment of distributions, as applicable.

name of financial institution

branch name

branch number (BSB) –

account number

name of account holder

signature of account holder A

signature of account holder B

date / /

Bank account 2

Only complete your account details in this section if you would like us to debit a **different** bank account for your **savings plan**.

name of financial institution

branch name

branch number (BSB) –

account number

name of account holder

signature of account holder A

signature of account holder B

date / /

7. Adviser service fee

Complete this section if you have agreed with your financial adviser to have an adviser service fee deducted. Refer to page 11 for details. All adviser service fees are inclusive of GST.

ongoing fee

% per annum or $ per month

The ongoing adviser service fee is to be paid:

☐ as a deduction pro rata across my investment portfolio (default) **or**

from my Investment Option.

one off fee*

$

The one off adviser service fee is to be paid:

☐ as a deduction pro rata across my investment portfolio (default) **or**

from my Investment Option.

*Available from 16 November 2009

8. Adviser use only

Initial commission contribution fee

The maximum contribution fee payable by your client is 4.0% (calculated to include GST less any RITC available to the Fund). Please nominate the amount to be paid by your client. If no selection is made the maximum of 4.0% will be applied to each.

additional investments	.	%
savings plan	.	%

Ongoing commission rebate

Please nominate a percentage of your ongoing commission to be rebated to your client. Refer to page 10 for details. %

(eg. 100% means all ongoing commission, excluding the 10% GST components will be rebated to your client)

9. Declaration and signature

I/We declare and agree that:

- I/We have read Parts 1 & 2 of this PDS to which this application applies and have received and accepted the offer to invest in Australia
- all of the information provided in my/our application is true and correct
- I am/we are bound by any terms and conditions in this PDS and the provisions of the constitution of the Fund that I am/we are invested in
- I/we have the legal power to invest
- I/we acknowledge that Perpetual will hold personal information about me/us and will disclose this information to my/our financial adviser (named in this form) in relation to the investments described in this form. I/We acknowledge that Perpetual will cease to disclose this personal information if I/we notify Perpetual that the financial adviser named in this form no longer acts on my/our behalf
- if I/we have received this PDS from the internet or other electronic means, that I/we received it personally or a print out of it, accompanied by or attached to this application form
- if this is a joint application, each of us agrees, unless otherwise indicated on this application, our investment is as joint tenants. Each of us is able to operate the account and bind the other(s) to any transaction including investments, switches or withdrawals by any available method
- in relation to trust investors, only the trustee has rights and obligations under the Fund
- withdrawals by companies must be signed by an authorised representative or in accordance with the company's constitution or under power or attorney
- I/we confirm that I/we have provided my/our financial adviser with acceptable identification documentation as described in the customer identification form accompanying the PDS OR I/we are not investing through a financial adviser, and therefore have included certified copies of acceptable identification documentation with the completed application form as described in the customer identification form accompanying the PDS.

I/We acknowledge that:

- the information contained in the PDS is not investment advice or a recommendation that the Fund is suitable having regard to my/our investment objectives, financial situation or particular needs
- Perpetual may be required to pass on my/our personal information or information about my/our investment to the relevant regulatory authority in compliance with the Anti-Money Laundering and Counter-Terrorism Act 2006 or associated regulation
- investments in the Fund are not investments, deposits or other liabilities of Perpetual Limited or its subsidiaries and are subject to investment and other risks, including possible delays in repayment and the loss of income and principal invested
- neither Perpetual Investment Management Limited nor Perpetual Limited or its subsidiaries guarantee the repayment of capital or the performance of the Fund or any particular rate of return from the Fund
- the PDS has referred me/us to additional information or terms and conditions ('information') of this product which may assist me/us in making my/our investment decision and I/we have referred to this information to the extent I/we considered it was necessary to make my/our investment decision.

9. Declaration and signature (continued)

Joint applicants must both sign

signature of investor 1 or company officer	signature of investor 2 or company officer
print name	print name
Capacity (company investments only)	Capacity (company investments only)
☐ Sole Director ☐ Director ☐ Secretary	☐ Director ☐ Secretary
date / /	date / /

Important notes:

- If signing under power of attorney, the attorney certifies that he or she has not received notice of revocation of that power. The power of attorney, or a certified copy, must be sent to Perpetual, if not previously provided.
- Perpetual has the absolute discretion to accept or reject any application.
- Investors should retain a copy of the PDS.
- A business day is a day other than Saturday, Sunday or non-working day for Perpetual in Sydney.

Please send your completed application form to:

Reply Paid 4171
Perpetual WealthFocus Investment Advantage
GPO Box 4171
Sydney NSW 2001

Adviser details

I agree that Perpetual will provide a service to me by providing a GST Tax Invoice to my client on my behalf each time the adviser service fee is deducted from the client's account.

adviser name

phone (after hours) | phone (business hours)

mobile | fax

AFSL licensee name | AFSL number

either Perpetual adviser number

or dealer group | dealer branch

adviser signature | date / /

ADVISER STAMP

IL GN / / (Group)

IL AN / / (Adviser)

IL CN / / (Client)

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